



# FastFacts

## Overview

Achilles is one of the largest supplier management service providers in the world, helping companies to manage commercial, health, safety, environmental and corporate social responsibility-related risks across the supply chain.

Its services span a range of industry sectors, and clients include more than 500 of the world's largest companies.

Achilles has developed a unique role as a trusted third party, and its neutral stance is respected by government organisations, industry communities and suppliers around the world. What the company offers is unparalleled – tailored supply management solutions that are developed by industry sector steering groups, bringing together customers to create services that really work.

Achilles offers support to buyer and supplier communities, provides assessment, auditing and supplier benchmarking, and integrated software development and support, helping companies to raise standards and better manage all aspects of the supply chain process.

## office locations

21 countries  
24 offices  
Head office - Abingdon  
Newest office -  
Kazakhstan



Argentina (Buenos Aires)  
Australia (Brisbane)  
Brazil (Rio De Janeiro)  
Chile (Santiago)  
Columbia (Bogota)  
Denmark (Copenhagen)  
Germany (Dusseldorf)  
Holland

Hong Kong  
Ireland (Dublin)  
Italy (Rome)  
Kazakhstan (Atyrau)  
Nigeria (Lagos)  
Norway (Stavanger, Arendal)  
Peru (Lima)  
Portugal (Lisbon)

Spain (Madrid)  
Sweden (Stockholm)  
UK (Abingdon, Derby, Aberdeen)  
USA (Houston)  
Venezuela (Caracas)  
Total (21)

## sectors

Construction  
Information Communication  
Technology (ICT)  
Mining  
Oil & gas

Public sector  
Pharmaceuticals  
Transport  
Utilities

## regions/sectors

Central Europe  
Iberoamerica  
Nordic

North America  
Oil & Gas  
UK & Ireland

## No. of employees

300 worldwide

## services

ADVICE (all sectors)	REGIC (mining)
APUG SIS – Asia Pacific Utilities Group Supplier Information System (utilities)	RePro (utilities)
AuDitar (utilities)	RPP (oil & gas)
Catalist (public sector)	Sellihca (utilities)
Connexio Utility (utilities)	Siclar (oil & gas)
Document@ (construction)	SCS - Small Contracts Scheme (public sector, transport & utilities)
EC training (all sectors)	SourceConnect (public sector)
EDIC (mining)	SourceSelect (pharmaceuticals)
FPAL (oil & gas)	StartBank (construction)
E-TASC (ICT)	SupplyLine (public sector, transport & utilities)
HomoLogar (oil & gas, transport & utilities)	Themis (public sector & utilities)
Housebench (construction)	Total Supplier Management Services
JQS (oil & gas)	TransQ (transport)
Markit (transport)	UVDB (utilities)
Notice (all sectors)	UVDB Verify (utilities)
ProTrans (transport)	VaLorar (transport)

## services by country

Argentina	- Siclar, RePro
Australia	- APUG SIS
Brazil	- RePro
Chile	- REGIC, EDIC, RePro
Colombia	- RePro
Denmark	- JQS, TransQ, Sellihca
Germany	- Connexio Utility
Hong Kong	- APUG SIS
Italy	- RePro
Ireland	- Supply Line, SCS, Themis
Kazakhstan	- First Point Kazakhstan
Nigeria	- NJQS
Norway	- StartBank, JQS, TransQ, Sellihca, Approve
Peru	- RePro
Portugal	- ProTrans, RePro
Sweden	- TransQ, Sellihca
Spain	- ProTrans, HomoLogar, VaLorar, RePro, AuDitar
UK	- Housebench, FPAL, Catalist, Themis, SourceSelect, Markit, UVDB, UVDB Verify, Link-up
USA	- SourceConnect
Venezuela	- RPP, HomoLogar

## global business directories

Oil & gas (JQS, FPAL, RPP)  
 Transport (Link-up, ProTrans, TransQ, VaLorar, SupplyLine, SCS)  
 Utilities (UVDB, SupplyLine, APUG SIS, RePro, Sellihca, Connexio Utility)

## other services

Total Supplier Management Solutions	Auditing
EU training	Benchmarking

## major customers

Achilles provides services to more than 20 companies in the FT Global 100, to 15 companies in the UK top 100, and 48 companies in the Fortune 500 listing. Achilles has more than 27,500 service providers on its information databases. Sector breakdown is as follows:  
*(shows approx number of customers falling into each category)*

Sector	Fortune 500	UK Top 100	FT Global 500
ICT	11	2	9
Oil & Gas	16	5	7
Pharmaceutical	1	0	1
Rail	6	2	3
Utilities	15	10	5

Group turnover in the last financial year was c. £16 million.

